



# Brown Bag Research Workshop Ethics & Accounting

Wednesday, January 20, 2021, 1:00 pm

[Click here](#) to go to the Zoom meeting (Meeting-ID: 839 7772 6464, PW: 148495)

Prof. Nicolas Jacquemet (Université Paris)

## Learning to Cooperate in the Shadow of the Law

**Abstract:** How does the exposure to enforcement in the past affect current cooperation? While a recent literature highlights the role played by enforcement in shaping social norms, we herein show, using a lab experiment with independent interactions and random rematching, that in early interactions, having faced an environment with fines in the past rather decreases current cooperation. We demonstrate that this finding can be explained by the interaction of fines and learning: when induced by fines, cooperation becomes less informative about intrinsic cooperative values in the group. We show that participants in the experiment behave in accordance with a learning model, and in particular react differently to actions of past partners whether they were played in an environment with coercive enforcement or not. These results highlight a new channel through which enforcement affects the dynamics of cooperation: the ability to learn about prevalent norms interact with enforcement and affects future cooperation.

<https://www.researchgate.net/publication/332446140> *Learning to cooperate in the shadow of the law*



Nicolas Jacquemet is a full professor at Université Paris 1 Panthéon-Sorbonne and the Paris School of Economics. He co-authored "Experimental Economics: Method and Applications" with Olivier l'Haridon at Cambridge University Press. His research combines experimental methods and econometrics to study discrimination, the effect of personality traits on economic behaviour, the role of social pre-involvement in strategic behaviour and experimental game theory. His research has been published in e.g., *Econometrica*, *Management Science*, *PNAS*, *PLoS ONE*, *Games and Economic Behavior*, the *Journal of Environmental Economics and Management*, and the *Journal of Economic Psychology*.

This research workshop provides an informal setting for discussing current research from economic ethics, behavioral economics, management accounting, and related fields. The term "brown bag" alludes to the brown paper bags in which lunch is wrapped, especially in the USA. Accordingly, you are welcome to have your lunch break during our guest's talk (turn off your microphone!). We are looking forward to seeing many colleagues, doctoral candidates, and professors at the talk! Registration is not necessary.